

Medicaid Industry Jobs Hunter 03/23/20



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clay@mostlymedicaid.com | 919-727-9231

Medicaid Jobs Hunter

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1. Vice President of Medicare / Medicaid Claims | Capstone Search Group
2. Medical Director (Medicaid) | Molina Healthcare
3. Director of Patient Care | New York University
4. General Medicaid Manager | Quartet Health
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6. Chief Operating Officer/Medicaid Operations Office Director (NON-CLASSIFIED). | State of Colorado
7. Grievance & Appeals Coordinator | CareSource
8. Medicaid Consultant- Claims Operations | DXC Technology
9. Medicaid Behavioral Health Policy Analyst | Oregon Health Authority
10. Manager, Managed Care and Medicaid Contracting | Teva Pharmaceuticals

Vice President of Medicare / Medicaid Claims | Capstone Search Group

Medical Director (Medicaid) | Molina Healthcare

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Director of Patient Care | New York University

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General Medicaid Manager | Quartet Health

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Director Of Managed Care | Merraine Group, Inc.

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Chief Operating Officer/Medicaid Operations Office Director (NON-

CLASSIFIED). | State of Colorado

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Grievance & Appeals Coordinator | CareSource

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Medicaid Consultant- Claims Operations | DXC Technology

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Medicaid Behavioral Health Policy Analyst | Oregon Health Authority

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Manager, Managed Care and Medicaid Contracting | Teva Pharmaceut

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Manager, Managed Care and Medicaid Contracting

Company Name **Teva Pharmaceuticals** Company
Location **Parsippany, NJ, US**

Posted Date Posted 1 week ago Number of applicants Be among the first 25 applicants

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Company Info

Teva is a global pharmaceutical leader and the world's largest generic medicines producer, committed to improving health and increasing access to quality health solutions worldwide. Our employees are at the core of our success, with colleagues in over 80 countries delivering the world's largest medicine cabinet to 200 million people every day. We offer a uniquely diverse portfolio of products and solutions for patients and we've built a promising pipeline centered around our core therapeutic areas. We are continually developing patient-centric solutions and significantly growing both our generic and specialty medicines business through investment in research and development, marketing, business development and innovation. This is how we improve health and enable people to live better, healthier lives. Join us on our journey of growth!

Job Description

Position overview and primary responsibilities

The Manager, Strategic Contracting is responsible for the development and execution of Managed Care contracting efforts across the Teva Brand portfolio. They will oversee the execution of Regional and Medicaid payer contracting strategies in order to maximize the value of the Brand portfolio. They are responsible for working cross-functionally with Account Management, Brand, Pricing, Payer Marketing, Legal, and other cross-functional teams to assess and develop contracting opportunities, provide customer negotiation support for contract bids, execute contracts, and monitor contract effectiveness.

Major duties and responsibilities required to achieve the position's objectives and be successful in the Director role:

- Prepare Regional Account financial evaluations and rebate contract proposal summaries for brand product payer rebate contracts.
- Model contract and no contract scenarios and create scenario NPVs for each proposal.
- Key direct interface with Regional Account Management on contract development and formulation
- Works cross-functionally with Account Management, Brand Teams, Pricing, Payer Marketing, Legal, and other cross-functional groups to gain alignment on customer bids and to

fully execute contracts

- Lead the Medicaid contract evaluations and all Medicaid (FFS) contract reviews. Work with the Medicaid (FFS) Field Managers to complete Medicaid bid analysis and appropriate contract reviews
- Responsible for the monitoring and reporting of contract effectiveness related to assigned accounts, utilizing pre and post deal modeling systems
- Partner with Finance, Claims Administration, and other necessary cross-functional partners to ensure accurate rebate and discount forecasts

Qualifications

Qualifications necessary to perform successfully in this position

Education: BS/BA required, MBA or equivalent preferred.

Experience Required

- Minimum of 5 years of Brand Pharmaceutical Pricing and Contracting or equivalent related experience
- Experience in Brand Pharmaceutical Managed Care contracting for a manufacturer, Health Plan, or PBM.
- Proven ability to interpret and manage contracting legal language and terms
- Track record of success working effectively in a team-based environment, balancing diverse cross-functional perspectives, complex problem solving, and collaboration skills
- Strong financial acumen and analytical skills, with the ability to translate insights into business impacts and actionable next steps
- Ability to effectively communicate and influence cross-functional stakeholders on complex business proposals and to accurately interpret business considerations and impacts
- Strong organizational and time management skills
- Understanding of U.S. regulations and policies relating to manufacturer contracting
- Advanced Microsoft Excel skills

Experience Preferred

- MBA or equivalent advanced degree

Function

Marketing

Sub Function

Pricing

Reports To

Sr Dir Contracting & Patient Access Programs, Strategic Pricing,
Contracting & Cust Ops Administration

Teva's Equal Employment Opportunity Commitment

Teva Pharmaceuticals is committed to equal opportunity in employment. It is Teva's global policy that equal employment opportunity be provided without regard to age, race, creed, color, religion, sex, disability, pregnancy, medical condition, sexual orientation, gender identity or expression, ancestry, veteran status, national or ethnic origin or any other legally recognized status entitled to protection under applicable laws.

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