

## Medicaid Industry Jobs Hunter 03/23/20



[consulting](#) | [training](#) | [free webinars](#)

[clay@mostlymedicaid.com](mailto:clay@mostlymedicaid.com) | 919-727-9231

# Medicaid Jobs Hunter

In this packet....

1. Vice President of Medicare / Medicaid Claims | Capstone Search Group
2. Medical Director (Medicaid) | Molina Healthcare
3. Director of Patient Care | New York University
4. General Medicaid Manager | Quartet Health
5. Director Of Managed Care | Merraine Group, Inc.
6. Chief Operating Officer/Medicaid Operations Office Director (NON-CLASSIFIED). | State of Colorado
7. Grievance & Appeals Coordinator | CareSource
8. Medicaid Consultant- Claims Operations | DXC Technology
9. Medicaid Behavioral Health Policy Analyst | Oregon Health Authority
10. Manager, Managed Care and Medicaid Contracting | Teva Pharmaceuticals

## Vice President of Medicare / Medicaid Claims | Capstone Search Group

## Medical Director (Medicaid) | Molina Healthcare

Source URL: [https://www.linkedin.com/jobs/view/1740844755/?eBP=NotAvailableFromVoyagerAPI&recommendedFlavor=IN\\_NETWORK&refId=dccef628-9407-4fe9-93bd-7d3a41a8bfcc&trk=d\\_flagship3\\_search\\_srp\\_jobs](https://www.linkedin.com/jobs/view/1740844755/?eBP=NotAvailableFromVoyagerAPI&recommendedFlavor=IN_NETWORK&refId=dccef628-9407-4fe9-93bd-7d3a41a8bfcc&trk=d_flagship3_search_srp_jobs)

## Director of Patient Care | New York University

Source URL: [https://www.linkedin.com/jobs/view/1747523959/?eBP=NotAvailableFromVoyagerAPI&recommendedFlavor=SCHOOL\\_RECRUIT&refId=dccef628-9407-4fe9-93bd-7d3a41a8bfcc&trk=d\\_flagship3\\_search\\_srp\\_jobs](https://www.linkedin.com/jobs/view/1747523959/?eBP=NotAvailableFromVoyagerAPI&recommendedFlavor=SCHOOL_RECRUIT&refId=dccef628-9407-4fe9-93bd-7d3a41a8bfcc&trk=d_flagship3_search_srp_jobs)

## General Medicaid Manager | Quartet Health

Source URL: [https://www.linkedin.com/jobs/view/1716458982/?eBP=CwFAAAFXLXSqwj6z-6dJ-IBpQcNdc3mgUMgLph94PrvaBljBFIIU61sL4GWwnW7sjiy47AhOJ-EjZ35nIF-y-qDsPoUwIDTp4MmkGfIGD\\_OWlY6OQbAzt304NiC\\_0HgbazcpKZtzJpRq6RDPa3j8EgA4kB68Nwa\\_2aKDdKRw2mGCKDoZuOQUvBnYGD3N4RvNKZL75LZwI6fScLXDVIqCjpJzF-uv9b3SdTzG--o25VgbktTN2utFfy8FbMpDQn0bpYJ5isNoXnrCOvAd8FGDfjgyPmFbG1IMImD402WddghJa0jqZYDY\\_xBP8jalFzRMiILFR4HzvBraG69ITVQS7fh-dlRafk&recommendedFlavor=SCHOOL\\_RECRUIT&refId=dccef628-9407-4fe9-93bd-7d3a41a8bfcc&trk=d\\_flagship3\\_search\\_srp\\_jobs](https://www.linkedin.com/jobs/view/1716458982/?eBP=CwFAAAFXLXSqwj6z-6dJ-IBpQcNdc3mgUMgLph94PrvaBljBFIIU61sL4GWwnW7sjiy47AhOJ-EjZ35nIF-y-qDsPoUwIDTp4MmkGfIGD_OWlY6OQbAzt304NiC_0HgbazcpKZtzJpRq6RDPa3j8EgA4kB68Nwa_2aKDdKRw2mGCKDoZuOQUvBnYGD3N4RvNKZL75LZwI6fScLXDVIqCjpJzF-uv9b3SdTzG--o25VgbktTN2utFfy8FbMpDQn0bpYJ5isNoXnrCOvAd8FGDfjgyPmFbG1IMImD402WddghJa0jqZYDY_xBP8jalFzRMiILFR4HzvBraG69ITVQS7fh-dlRafk&recommendedFlavor=SCHOOL_RECRUIT&refId=dccef628-9407-4fe9-93bd-7d3a41a8bfcc&trk=d_flagship3_search_srp_jobs)

## Director Of Managed Care | Merraine Group, Inc.

Source URL: [https://www.linkedin.com/jobs/view/1797626885/?eBP=NotAvailableFromVoyagerAPI&refId=25922068-6545-4abe-b122-cf82c8237f0b&trk=d\\_flagship3\\_search\\_srp\\_jobs](https://www.linkedin.com/jobs/view/1797626885/?eBP=NotAvailableFromVoyagerAPI&refId=25922068-6545-4abe-b122-cf82c8237f0b&trk=d_flagship3_search_srp_jobs)

## Chief Operating Officer/Medicaid Operations Office Director (NON-

## CLASSIFIED). | State of Colorado

Source URL: [https://www.linkedin.com/jobs/view/1788239363/?eBP=NotAvailableFromVoyagerAPI&recommendedFlavor=IN\\_NETWORK&refId=25922068-6545-4abe-b122-cf82c8237f0b&trk=d\\_flagship3\\_search\\_srp\\_jobs](https://www.linkedin.com/jobs/view/1788239363/?eBP=NotAvailableFromVoyagerAPI&recommendedFlavor=IN_NETWORK&refId=25922068-6545-4abe-b122-cf82c8237f0b&trk=d_flagship3_search_srp_jobs)

## Grievance & Appeals Coordinator | CareSource

Source URL: [https://www.linkedin.com/jobs/view/1619928122/?eBP=JOB\\_SEARCH\\_ORGANIC&recommendedFlavor=IN\\_NETWORK&refId=25922068-6545-4abe-b122-cf82c8237f0b&trk=d\\_flagship3\\_search\\_srp\\_jobs](https://www.linkedin.com/jobs/view/1619928122/?eBP=JOB_SEARCH_ORGANIC&recommendedFlavor=IN_NETWORK&refId=25922068-6545-4abe-b122-cf82c8237f0b&trk=d_flagship3_search_srp_jobs)

## Medicaid Consultant- Claims Operations | DXC Technology

Source URL: [https://www.linkedin.com/jobs/view/1453874790/?eBP=JOB\\_SEARCH\\_ORGANIC&recommendedFlavor=IN\\_NETWORK&refId=25922068-6545-4abe-b122-cf82c8237f0b&trk=d\\_flagship3\\_search\\_srp\\_jobs](https://www.linkedin.com/jobs/view/1453874790/?eBP=JOB_SEARCH_ORGANIC&recommendedFlavor=IN_NETWORK&refId=25922068-6545-4abe-b122-cf82c8237f0b&trk=d_flagship3_search_srp_jobs)

## Medicaid Behavioral Health Policy Analyst | Oregon Health Authority

Source URL: [https://www.linkedin.com/jobs/view/1791988921/?eBP=JOB\\_SEARCH\\_ORGANIC&recommendedFlavor=SCHOOL\\_RECRUIT&refId=25922068-6545-4abe-b122-cf82c8237f0b&trk=d\\_flagship3\\_search\\_srp\\_jobs](https://www.linkedin.com/jobs/view/1791988921/?eBP=JOB_SEARCH_ORGANIC&recommendedFlavor=SCHOOL_RECRUIT&refId=25922068-6545-4abe-b122-cf82c8237f0b&trk=d_flagship3_search_srp_jobs)

## Manager, Managed Care and Medicaid Contracting | Teva Pharmaceut

Source URL: [https://www.linkedin.com/jobs/view/1768406331/?eBP=CwFAAAFLXL7qOI7FjNwMy5Yq8aqjtM6Lpt\\_yPzrppMeqBg5\\_ZhKRScrJ0lxcqfQj1yxO36T0PGdXXhYbX84PDggj-Xl8ZjdZfWcgOnT0bk532PQPw7NEwXFSQ7jo00\\_1V-QcRjoK2JaNI85hutTmiziARyo9QbUVpJUIFN5\\_QjQhwBFQ-IM\\_5518FSZWxm\\_FstUq0y9WQb3q0tQH5u05wuoC1ZvQlswlHXoaKx-AFBSBYBLwuwrr3gO1Xi6zyEcznj14ftETWs3PYztqwyDS1sd8Z\\_JGdTZdkKzPqwtfbclYFr4QN775Wf\\_ITCGsz54PeBRwnYZh\\_B2kJgJLmlajlTeu5A&rec=6545-4abe-b122-cf82c8237f0b&trk=d\\_flagship3\\_search\\_srp\\_jobs](https://www.linkedin.com/jobs/view/1768406331/?eBP=CwFAAAFLXL7qOI7FjNwMy5Yq8aqjtM6Lpt_yPzrppMeqBg5_ZhKRScrJ0lxcqfQj1yxO36T0PGdXXhYbX84PDggj-Xl8ZjdZfWcgOnT0bk532PQPw7NEwXFSQ7jo00_1V-QcRjoK2JaNI85hutTmiziARyo9QbUVpJUIFN5_QjQhwBFQ-IM_5518FSZWxm_FstUq0y9WQb3q0tQH5u05wuoC1ZvQlswlHXoaKx-AFBSBYBLwuwrr3gO1Xi6zyEcznj14ftETWs3PYztqwyDS1sd8Z_JGdTZdkKzPqwtfbclYFr4QN775Wf_ITCGsz54PeBRwnYZh_B2kJgJLmlajlTeu5A&rec=6545-4abe-b122-cf82c8237f0b&trk=d_flagship3_search_srp_jobs)

## Manager, Managed Care and Medicaid Contracting

Company Name **Teva Pharmaceuticals** Company  
Location **Parsippany, NJ, US**

Posted Date Posted 1 week ago Number of applicants Be among the first 25 applicants

Share

Share on LinkedIn Share in a post Other options Copy link Twitter

Facebook Badge

Show more options

## **Company Info**

Teva is a global pharmaceutical leader and the world's largest generic medicines producer, committed to improving health and increasing access to quality health solutions worldwide. Our employees are at the core of our success, with colleagues in over 80 countries delivering the world's largest medicine cabinet to 200 million people every day. We offer a uniquely diverse portfolio of products and solutions for patients and we've built a promising pipeline centered around our core therapeutic areas. We are continually developing patient-centric solutions and significantly growing both our generic and specialty medicines business through investment in research and development, marketing, business development and innovation. This is how we improve health and enable people to live better, healthier lives. Join us on our journey of growth!

## **Job Description**

### Position overview and primary responsibilities

The Manager, Strategic Contracting is responsible for the development and execution of Managed Care contracting efforts across the Teva Brand portfolio. They will oversee the execution of Regional and Medicaid payer contracting strategies in order to maximize the value of the Brand portfolio. They are responsible for working cross-functionally with Account Management, Brand, Pricing, Payer Marketing, Legal, and other cross-functional teams to assess and develop contracting opportunities, provide customer negotiation support for contract bids, execute contracts, and monitor contract effectiveness.

### Major duties and responsibilities required to achieve the position's objectives and be successful in the Director role:

- Prepare Regional Account financial evaluations and rebate contract proposal summaries for brand product payer rebate contracts.
- Model contract and no contract scenarios and create scenario NPVs for each proposal.
- Key direct interface with Regional Account Management on contract development and formulation
- Works cross-functionally with Account Management, Brand Teams, Pricing, Payer Marketing, Legal, and other cross-functional groups to gain alignment on customer bids and to

fully execute contracts

- Lead the Medicaid contract evaluations and all Medicaid (FFS) contract reviews. Work with the Medicaid (FFS) Field Mangers to complete Medicaid bid analysis and appropriate contract reviews
- Responsible for the monitoring and reporting of contract effectiveness related to assigned accounts, utilizing pre and post deal modeling systems
- Partner with Finance, Claims Administration, and other necessary cross-functional partners to ensure accurate rebate and discount forecasts

### **Qualifications**

Qualifications necessary to perform successfully in this position

Education: BS/BA required, MBA or equivalent preferred.

### **Experience Required**

- Minimum of 5 years of Brand Pharmaceutical Pricing and Contracting or equivalent related experience
- Experience in Brand Pharmaceutical Managed Care contracting for a manufacturer, Health Plan, or PBM.
- Proven ability to interpret and manage contracting legal language and terms
- Track record of success working effectively in a team-based environment, balancing diverse cross-functional perspectives, complex problem solving, and collaboration skills
- Strong financial acumen and analytical skills, with the ability to translate insights into business impacts and actionable next steps
- Ability to effectively communicate and influence cross-functional stakeholders on complex business proposals and to accurately interpret business considerations and impacts
- Strong organizational and time management skills
- Understanding of U.S. regulations and policies relating to manufacturer contracting
- Advanced Microsoft Excel skills

### **Experience Preferred**

- MBA or equivalent advanced degree

### **Function**

Marketing

**Sub Function**

Pricing

**Reports To**

Sr Dir Contracting & Patient Access Programs, Strategic Pricing,  
Contracting & Cust Ops Administration

**Teva's Equal Employment Opportunity Commitment**

Teva Pharmaceuticals is committed to equal opportunity in employment. It is Teva's global policy that equal employment opportunity be provided without regard to age, race, creed, color, religion, sex, disability, pregnancy, medical condition, sexual orientation, gender identity or expression, ancestry, veteran status, national or ethnic origin or any other legally recognized status entitled to protection under applicable laws.

Teva Pharmaceuticals is committed to equal opportunity in employment. It is Teva's policy that equal employment opportunity be provided without regard to age, race, creed, color, religion, sex, disability, pregnancy, medical condition, genetic information, marital status, sexual orientation, gender identity or expression, ancestry, national or ethnic origin, citizenship status, military status or status as a disabled or protected veteran, or any legally recognized status entitled to protection under applicable federal, state, or local laws.